



Dennis J. Doucette

Dennis Doucette is Partner In Charge of the Carmel Valley / Del Mar office and Rancho Santa Fe offices. He practices in corporate, securities, mergers and acquisitions, corporate and venture financing. His mergers and acquisitions experience includes representation of buyers and sellers in mergers, stock and asset purchases, management buyouts, and related transactions. Mr. Doucette has significant experience with incorporations, corporate stock issuances, recapitalizations and reorganizations, stock restriction agreements, officers and directors advice, corporate governance, stock option plans, privacy/internet issues, and contract preparation. His corporate finance and securities experience includes private placement and public offerings of equity and debt, including, initial public offerings, venture financings, tax credits syndications and asset secured financings for issuers, underwriters and venture funds.

Fast Facts

Partner In Charge of the Carmel Valley / Del Mar and Rancho Santa Fe offices, Past Executive Committee Member and Past Chair of the Business/Corporate Practice Group

Practice Areas:
Business/Corporate, Corporate Finance, Mergers and Acquisitions, Securities, Public Finance, Affordable Housing, e-Business and Internet Law, Technology Law / Intellectual Property

Bar Admissions

California

Education

JD, University of San Diego, Cum Laude, 1986

MA (Economics), University of Southern California, 1983

BS (Economics), University of Southern California, 1983

Representative Matters and Clients

Represented management in their \$165,000,000 buyout of the U.S. operations of a large London Stock Exchange homebuilder.

Represented NYSE company in acquisition of 50 cash advance companies in Southern California.

Represented a large public company bank in its \$25,000,000 investment in a regional investment banking firm.

Represented Internet lead generation business in its sale to a national competitor.

Represented a design engineering firm in its \$20,000,000 sale to a public company strategic buyer.

Represented large privately held fitness center chains and owners in connection with sales of over 75 United States and Asian fitness centers in two transactions valued at over \$100,000,000.

Represented Nasdaq company in connection with its sale of a \$75,000,000 Mexican subsidiary to a NYSE company.

Represented internet based information technology company in connection with its \$30,000,000 acquisition by a Nasdaq-listed company.

Memberships

San Diego Venture Group, Board of Directors; Past President

Corporate Directors Forum, Board of Directors; Corporate Governance Committee Chair, Past Program Committee Chair

Ecke YMCA, Board of Directors; Chair Torrey Hills YMCA Board

Dennis J. Doucette

Page 2

St. James Catholic Church, Chair - Finance Council; Eucharistic Minister

USD School of Law Alumni, Board of Directors; President; Past Development Committee Chair

USC Associates

Greater San Diego Chamber of Commerce Foundation; Past Board of Directors; Treasurer

San Diego Social Venture Partners

MIT Enterprise Forum, Past Panel Selection Committee

National Association of Bond Lawyers, Past Securities Law and Disclosure Committee

San Diego County Bar Association - Securities Committee

LEAD San Diego

Greater San Diego Chamber of Commerce, Past Board of Directors

Hanna Fenichal Center, Past Board of Directors; Past Chair - Finance Committee

Deaf Community Services, Past Board of Directors

Del Mar / Carmel Valley Soccer League, Past Board of Directors; Division Coordinator

Publications and Presentations

CAN-Spam Email Law Seminar, November 2003

"M&A's Slow Down, Companies Position for Future Upswing," *San Diego Business Journal*, December 2001

"Investment Funding for Tech Companies Available for Those Who Know Where to Look, How to Present Their Plan," T-Sector, October 2001

"Negotiating and Drafting Acquisition Agreements in California," National Business Institute, May 2001

"Proper Authority and Steps to Ensure Contracts Are Binding," *San Diego Daily Transcript*, October 1998

Contributor, Disclosure Roles of Counsel, 1998

"Making Sense of Mello-Roos District Taxes," *San Diego Daily Transcript*, March 17, 1993

Comment, "The Problem With General Utilities: Are There Solutions?" 22 *San Diego Law Review* 1219, 1986

"The Economic Case for the Flat Percentage Rate Income Tax" 1983